

ADAM R. SANDERS

MEMBER - Transactions

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BOMA New York Professional Member 2024

Opportunity Zone Magazine OZ Writers Council

TOP 25 OZ Influencers 2020 Attorneys

Practice Areas

- Transactions
- Acquisitions & Sales
- Development
- Joint Ventures
- Leasing
- Financing
- Ground Leases
- Development Rights Transfers
- Opportunity Zones
- Construction Agreements
- 1031 Exchanges
- Loan Workouts / Restructurings

Bar Admissions

- New York
- District of Columbia
- Virginia

Education

Georgetown University Law Center

- J.D.

University of Pennsylvania

- B.A.

Adam R. Sanders is a Member with the Rosenberg & Estis, P.C. Transactions Department. His practice focuses on representing clients in a wide variety of commercial real estate and business transactions and entertainment matters, including acquisitions and sales, financing, leasing, construction, portfolio structuring, Local Law 97, Opportunity Zones, 1031 transactions and general corporate and contractual representation in the real estate, entertainment, and other entrepreneurial industries.

Sanders is the firm's go-to expert for all matters concerning Opportunity Zones. Investors and real estate developers exclusively rely on him for program updates and comprehensive legal analyses, keeping them on the cutting edge of the program even before regulations are released.

Prior to joining Rosenberg & Estis, Sanders was Founder and Principal of Sanders Legal Group, PLLC. Before becoming an attorney, Sanders participated in Agent Training Program at William Morris Agency (Endeavor) and worked at SNL Studios (the feature film division of Saturday Night Live).

Sanders received a bachelor's degree in economics from the University of Pennsylvania and earned his juris doctor from Georgetown University Law Center.

Notable Work

- Representation of New York based property owners and developers with acquisitions and developments of real property in and around New York City.
- Representation of opportunistic, value add multi-platform lenders in and around New York City.
- Representation of AIG Commercial Mortgage Lending Group in over $1 billion dollars of real estate financing for its mortgage lending portfolio.
- Representation of a general partnership with its acquisition and financing of various shopping centers in Mid-Atlantic States.
- Representation of over $350 million dollars in real estate financing for international banks and several real estate funds including Over-sea-Chinese Banking Corporation, DekaBank, and WestLB AG.
- Representation of a 26-property portfolio for a New York family real estate company.

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- Representation of commercial and residential acquisition and sale transactions in New York and the Northeast/Mid-Atlantic states.
- Assisted New World Homes with the legal creation and implementation of a residential “green” modular homes joint venture and licensing program.
- Representation of Southwest regional banks on local New York matters, including financing and re-financing of New York properties.
- Representation of The Nature Conservancy - Adirondack Chapter on real estate matters on a pro bono basis.
- Representation of real estate developers and non-profit companies on the procedures and structure of the New Markets Tax Credit program, in addition to the preparation of their allocation application; and drafting of the New Markets Tax Credit allocation applications, including for a Nevada based real estate developer planning the largest and most technologically advanced healthcare community in the country.
- Representation of real estate developers, investors and non-profit companies on the procedures and structure of the Opportunity Zone program.
- General full-service representation of real estate, entertainment, healthcare, web and technology companies, non-profits and start-ups with on call assistance on matters effecting their immediate core business needs, including Lombardi’s Pizza, Stealth Communications, Global Health Visions, Choice NY Property Management, Equity House LLC, Rock Paper Photo, SRS Entertainment, Jump Cut Creative, Good Thing, Kones by K and Terabit Media Corporation.
- Representation of authors, screenwriters and playwrights in connection with the development, production, protection, sale and licensing of their material and intellectual property rights, including Chris Camillo (Laughing At Wall Street), Ryan E. Long (Living On The Happy Edge of Anarchy & Dirty Quiet Money), and Jeanmarie Paolillo (vibe-a-thon: creating your life from the inside out).
- Representation of television and reality show personalities and producers in connection with the development, negotiation and drafting of their talent, production and publishing agreements, including Elise Wims Harris (Hell’s Kitchen (Season 9), Hell’s Kitchen All-Stars, Food Fighters and Apres’ Ski), Melyssa Ford (Blood, Sweat and Heels), Kristine Tonkonow-The Konery (Restaurant Startup), and Leslee Heskiaoff - The Seton Hotel (Hotel Showdown).
- Representation of music production and publishing company concerning all business strategy, structure and contractual talent arrangements, including Purple Eagle Entertainment.
- Representation of various musicians and music groups with their contractual matters, including the bookings, licensing and protection of their intellectual property rights, including Madison Rising, B.Miles, Loose Buttons and Lights Out.
- Representation of wine and liquor related businesses with general corporate and real estate matters, including New York Vintners, Premier Cru, Seram America, Integrity Wines and Blanc Et Rouge.

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Classes & Seminars

- "Keys to Development, Marketing & Leasing Assets Ahead of Delivery," Bisnow's New York Multifamily & Residents of the Future Conference, Moderator, October 2023
- Global Leaders in Real Estate Summit, Panelist, October 2019
- "The Impact of Opportunity Zones: Stories from Revitalized Communities," Inaugural Opportunity Zones Forum, Panelist, March 2019
- "Opportunity Zone Strategy: Investments, Acquisitions, and Expectations," Bisnow's 2019 NYC Opportunity Zones Summit, Moderator, March 2019
- "Opportunity Zones 101: Everything you Need to Know," Bisnow's NYC 2019 Forecast, Moderator, December 2018

Published Works

- "Local Law 97: Condominium and Cooperatives Facing Unique Financing Challenges" New York Law Journal, February 2024
- "Navigating funding obstacles faced by condo and co-op buildings complying with Local Law 97 (Part III)," Brick Underground, December 2023
- "Financing options to help NYC buildings comply with Local Law 97 emissions limits (Part II)," Brick Underground, December 2023
- "Local Law 97 kicks off this January. Is your building on track? (Part I: Overview)," Brick Underground, October 2023
- "Don't miss tax benefit deadline of Opportunity Zone program," Real Estate Weekly, October 30, 2019
- "Amazon's NY HQ Meets the Opportunity Zone Program," New York Law Journal, February 2019
- "Opportunity Zones and the Impact of Amazon's Arrival in LIC," GlobeSt, December 2018
- "What Is An Opportunity Zone? – Rosenberg & Estis Member Adam Sanders Guest Contributor," Hallmark Abstract Service LLC, October 2018

Professional Associations

- American Bar Association
- BOMA
- City of New York Bar Association
- New York State Bar Association
- Bar Association of the City of New York
- Virginia State Bar
- District of Columbia Bar
- Bar Association of the District of Columbia

Honors & Awards

- New York Super Lawyers, 2015 - Present
- New York Super Lawyers Rising Stars, 2014